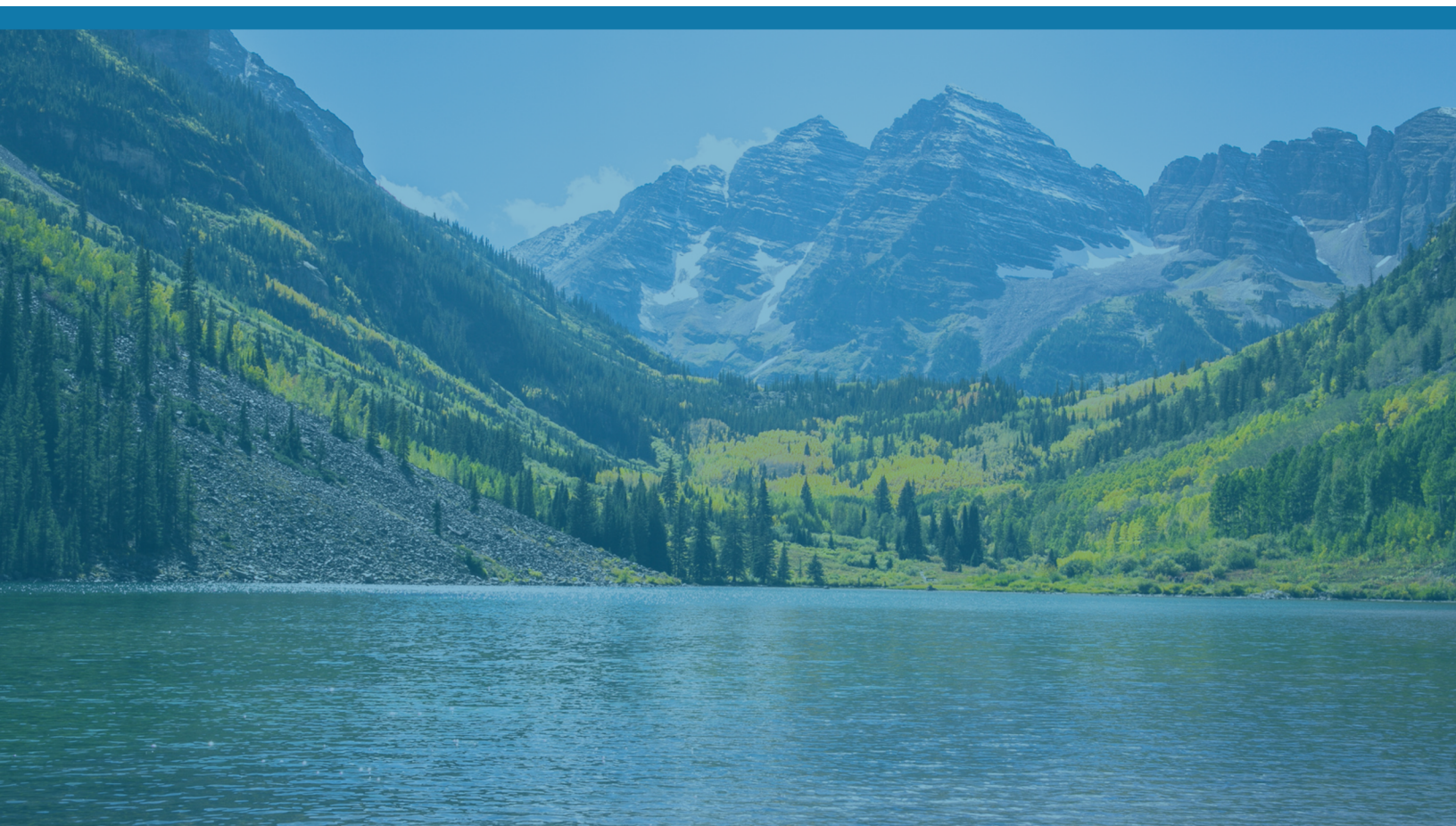




JUNE 2025

# Nonprofit Funding Survey Results

This survey highlights challenges and strategies for Aspen to Parachute nonprofits navigating government funding uncertainty.



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# Nonprofit Funding Survey Results

**Purpose:** Better understand how government cuts impact local nonprofits

**Target Population:** Aspen to Parachute Nonprofits

**Distribution:** Survey Monkey • **Timeline:** 6 weeks • **Response Rate:** 25.3% (out of 175)

## Top Service Areas Represented



### Education

Primary focus area among respondents.



### Human Services

Critical support systems for rural communities.



### Mental Health

Growing need in rural areas.



### Other Categories

Nonprofit media, secondhand goods, environment, older adults, and volunteerism.

## Current Government Funding Sources

### Indirect Federal Grants

Distributed by the state and local agencies



### Healthcare Payments

Medicaid and Medicare Funding



### Specialized Programs

ARPA, Title I-IV,  
Congressional Appropriations



Organizations also receive funding from Colorado Department of Agriculture, COVID Relief Programs, Corporation for Public Broadcasting, and AmeriCorps.

## Key Challenges

	<b>Budget Uncertainty</b>	“ The future of these grants are very much in question, which adds challenges and uncertainty in budgeting for 2026 and beyond.”
	<b>Resource Sharing</b>	“ We are partnering with other rural hospitals... to help all of us reduce IT costs.”
	<b>Volunteer Program Undervaluation</b>	“ State, local, and private funders usually shy away from supporting volunteerism.”
	<b>Staff Burnout</b>	“ These essential services will place significant demands on many organizations, leading to increased workloads and higher burnout rates.”

## Emerging Funding Challenges



<b>Decreasing Local Support</b>	“ We anticipate a decrease in direct school district contributions.”
<b>Campaign Shortfalls</b>	“ We may need to cut another position in late 2025 and/or reduce programming.”
<b>Federal Grant Risks</b>	“ We will likely need to dissolve our organization.”
<b>Strategic Repositioning</b>	“ We are hopeful about retaining this position through other grant funding avenues.”

## Unaddressed Concerns

### Rural Healthcare Sustainability

“ It is not a business model to offer services that you don’t get paid for or lose money on.”

### Political Climate Impact

“ We have families that no longer feel safe applying for aid or filing taxes.”

### Access for Publicly Insured

“ Several clinics will stop taking Medicare and Medicaid patients because it doesn’t pay.”

### Staff Burnout & Retention

“ It’s making me question my long-term sustainability in the nonprofit field.”

## Adaptation Strategies

### Diversify Funding

Reduce dependence on single sources.

### Expand Fundraising

Develop new revenue channels.

### Partner Collaboration

Share resources and reduce costs.

### Private Donations

Increase individual giving campaigns.

## Strategy Implications



### Increased Competitions

More organizations targeting limited private dollars may lead to donor fatigue.

### Fundraising Saturation

Traditional channels may yield diminishing returns without innovation.

### Essential Collaboration

Shared services and joint proposals become necessary, not optional.

### Equity Risks

Smaller organizations serving marginalized groups may fall further behind.